BALANCE SHEET
As at Sep.30, 2014
Unit: VND

| No. | Assets | Code | Note | Sep.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS ( $100=110+120+130+140+150$ ) | 100 |  | 189.965.775.738 | 191.977.418.820 |
| I | Cash \& Cash equivalents | 110 |  | 8.777.461.928 | 11.866.984.022 |
| ------1 | Cash | 111 | V. 01 | 8.777.461.928 | 11.866.984.022 |
| 2 | Cash equivalents | 112 |  | ------------ | ------------ |
| II | Short--------------------------- | 120 | V.-02 | 5.486.334.000 |  |
| 1 | Short-term investments | 121 |  | 5.486.334.000 | - |
| 2 | Provision for devaluation of short-term investments | 129 |  | ------------ | - |
| III | Short-term receivables | 130 |  | 56.861.232.560 | 49.427 .658 .954 |
| 1 | Trade accounts receivables | 131 |  | 50.621.566.228 | 49.758.644.353 |
| 2 | Prepayment to suppliers | 132 |  | 6.944.359.535 | 283.177.514 |
| 3 | Short-term intercompany recei----------1vables | 133 |  | -------------- |  |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other receivables | 135 | V. 03 | 106.020.743 | 312.305 .082 |
| 6 |  | 139 |  | (810.713.946) | (926.467.995) |
| IV | Inventories | 140 |  | 116.993.998.610 | 129.436.063.764 |
| 1 | Inventories | 141 | V. 04 | 116.993.998.610 | 129.436.063.764 |
| 2 | Provision for devaluation of inventories | 149 |  | ------------- | ---------------- |
| V | Other short-term assets | 150 |  | 1.-746.748.6--- | 1.246.712.080 |
| 1 | Short-term prepaid expenses | 151 |  | 241.996.689 | 295.010.373 |
| 2 | VAT deductible | 152 |  | ----------- | 183.511.798 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | 1.311.793.951 | 275.131.909 |
| 4 | Other short-term assets | 158 |  | 292.958.000 | 493.058.000 |
| B | LONG-TERM ASSETS ( $200=210+220+240+250+260)$ | 200 |  | 116.465.743.940 | 129.060.133.951 |
| I | Long-term receivables | 210 |  | -------------- | ----------------- |
| 1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V.07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 108.568.118.828 | 122.091.950.665 |
| 1 | Tangible fixed assets | 221 | V. 08 | 106.380.788.983 | 119.685.887.835 |
|  | - Historical cost | 222 |  | 280.605.898.852 | 279.943.448.872 |
|  | - Accumulated depreciation | 223 |  | (174.225.109.869) | (160.257.561.037) |
| 2 | Finance leases fixed assets | 224 | V. 09 | 2.187 .329 .845 | 2.406 .062 .830 |
|  | - Historical cost | 225 |  | 2.916.439.794 | 2.916 .439 .794 |
|  | - Accumulated depreciation | 226 |  | (729.109.949) | (510.376.964) |
| 3 | Intangible fixed assets | 227 | V. 10 | -------------- | -------------- |
|  | - Historical cost | 228 |  | - | - |
|  | - Accumulated depre--------1ation | 229--- |  | - | - |


| 4 | Construction in progress | 230 | V. 11 | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - | - |
|  | - Historical cost | -241 |  | - | - |
|  | --Accumulated depre---------1ation | -242 |  | - | - |
| IV | Long-term financial investments | 250 |  | 1.459.985.400 | 1.466.652.000 |
| 1 | Investment in subsidiaries | 251 |  | - | - |
| 2 | Investment in associate or joint-venture companies | -252 |  | - | - |
| 3 | Other long-term investments | 258 | V. 13 | 1.972.000.000 | 1.972.000.000 |
| 4 | Provision for devaluation of long-term financial investments | 259 |  | (512.014.600) | (505.348.000) |
| V | Other long-term assets | 260 |  | 6.437.639.712 | 5.501.531.286 |
| 1 | Long-term prepaid expenses | 261 | V. 14 | 5.084.696.712 | 5.148.588.286 |
| 2 | Deferred income tax assets | -262 | V. 21 | ------------- | ------------- |
| 3 | Others | 268 |  | 1.352.943.000 | 352.943.000 |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS (270 = 100+200) | 270 |  | 306.431.519.678 | 321.037.552.771 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 142.270.492.887 | 157.238.316.362 |
| I | Short-term liabilities | 310 |  | 126.801.329.227 | 138.084.479.478 |
| -------1 | Short-term borrowing | 311 | V. 15 | 84.354.590.161 | 68.946.282.833 |
| 2 | Trade accounts payable | 312 |  | 20.431.697.881 | 38.696 .616 .222 |
| 3 | Advances from customers | 313 |  | 185.645 .251 | 1.585 .755 .210 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 148.554.079 | 3.922 .952 .041 |
| 5 | Payable to employees | 315 |  | 3.143.494.275 | 5.244.011.444 |
| 6 | Payable expenses | 316 | V. 17 | 41.529 .548 | 1.332 .873 .660 |
| 7 | Intercompany payable | 317 |  | --------- | ----------- |
| 8 | Payable in accordance with contracts i--------------10 | 318 |  | - | - |
| 9 |  | 319 | V. 18 | 17.968.345.864 | 16.868.487.693 |
| 10 | Provision for short-term liabilities | 320 |  |  | ------------37-1. |
| 11 | Bonus and welfare fund | 323 |  | 527.472.168 | 1.487.500.375 |
| II | Long-term liabilities | 330 |  | 15.469.163.660 | 19.153.836.884 |
| 1 | Long-term accounts payable-Trade | 331 |  | - | - |
| 2 | Long-term intercompany payable | 332 | V. 19 | - | - |
| 3 | Other long-term payables | 333 |  | - | - |
| 4 | Long-term borrowing | 334 | V. 20 | 15.197.737.362 | 18.837 .405 .014 |
| 5 | Deferred income tax payable | 335 | V. 21 | 271.426.298 | 316.431.870 |
| 6 | Provision for unemployment allowance | 336 |  | ----------- | ----------- |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | - | - |
| 9 | Scientific and Technological Development fund | 339 |  | - | - |
| B | OWNER'S EQUITY | 400 |  | 164.161.026.791 | 163.799.236.409 |
| I | Capital sources and funds | 410 | V. 22 | 164.161.026.791 | 163.799.236.409 |
| 1 | Paid-in capital | 411 |  | 105.463.100.000 | 103.395.200.000 |
| 2 | Capital surplus | 412 |  | 24.047 .701 .449 | 24.080 .701 .449 |
| 3 | Other capital of owner | 413 |  | ------------------ | -------------------- |
|  | Treasury stock | 414 |  | (317.124.000) | (317.124.000) |


| 5 | Asset revaluation differences | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - | - |
| 7 | Investment and development fund | 417 |  | 15.549 .308 .448 | 13.739 .774 .805 |
| 8 | Financial reserve fund | 418 |  | 8.869.638.050 | 7.696 .602 .023 |
| 9 | Other fund belong to owner's equity | 419 |  | ------------10. | --- |
| 10 | Retained after-tax profit | 420 |  | 10.548.402.844 | 15.204.082.132 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - | - |
| 1 | Bonus and welfare funds | 431 |  | - | - |
| 2 | Budgets | 432 | V. 23 | - |  |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 306.431.519.678 | 321.037.552.771 |

## INCOME STATEMENT

Quarter 3/2014

| Items | Code | Note | Quarter 3 |  | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 86.441.460.258 | 98.334.746.774 | 255.311.807.412 | 274.991.901.370 |
| 2. Deductions | 02 |  | 1.816.500 | - | 20.481.250 | 37.222.800 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 86.439.643.758 | 98.334.746.774 | 255.291.326.162 | 274.954.678.570 |
| 4. Cost of sales | 11 | VI. 27 | 75.570.278.230 | 81.414.953.945 | 219.348.028.415 | 227.164.522.661 |
| 5. Gross profit (20=10-11) | 20 |  | 10.869.365.528 | 16.919.792.829 | 35.943.297.747 | 47.790.155.909 |
| 6. Financial income | 21 | VI. 26 | 350.741.468 | 61.055.389 | 421.727.113 | 524.131.938 |
| 7. Financial expenses | 22 | VI. 28 | 1.796.792.193 | 1.591.018.884 | 5.941.121.717 | 4.843.341.375 |
| - In which: Interest expense | 23 |  | 1.784.360.290 | 1.540.108.686 | 5.625.506.110 | 4.433.058.859 |
| 8. Selling expenses | 24 |  | 3.108.866.816 | 3.648.499.272 | 8.454.916.720 | 8.648.834.463 |
| 9. General \& administrative expenses | 25 |  | 3.243.182.071 | 2.609.040.591 | 8.800.498.997 | 7.087.777.632 |
| 10. Net operating profit [30=20+(21-22)-(24+25)] | 30 |  | 3.071.265.916 | 9.132.289.471 | 13.168.487.426 | 27.734.334.377 |
| 11. Other income | 31 |  | 1.933.240 | 208.711.815 | 297.406.511 | 436.024.378 |
| 12. Other expenses | 32 |  | - | - | - | 26.339.041 |
| 13. Other profit (40=31-32) | 40 |  | 1.933.240 | 208.711.815 | 297.406.511 | 409.685.337 |
| 14. Profit or loss in joint venture | 45 |  | - | - | - | - |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 3.073.199.156 | 9.341.001.286 | 13.465.893.937 | 28.144.019.714 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 676.103.814 | 2.335.250.322 | 2.962.496.665 | 7.036.004.929 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | - | - | (45.005.572) | 86.618.722 |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 2.397.095.342 | 7.005.750.964 | 10.548.402.844 | 21.021.396.063 |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 2.397.095.342 | 7.005.750.964 | 10.548.402.844 | 21.021.396.063 |
| 19. EPS (VND/share) | 70 |  | 232 | 679 | 1.022 | 2.037 |

## CASH FLOW STATEMENT

Quarter 3/2014 (Direct method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 264.384.309.961 | 270.720.737.939 |
| 2. Cash paid for supplier | 02 |  | (201.963.776.889) | (203.122.552.449) |
| 3. Cash paid for employee | 03 |  | (25.308.106.646) | (24.449.769.792) |
| 4. Cash paid for interest | 04 |  | (5.272.405.441) | (4.433.058.859) |
| 5. Cash paid for corporate income tax | 05 |  | (5.788.154.743) | (8.607.668.138) |
| 6. Other receivables | 06 |  | 19.111.969.939 | 16.490.598.619 |
| 7. Other payables | 07 |  | (41.227.839.736) | (40.359.204.974) |
| Net cash provided by (used in) operating activities | 20 |  | 3.935.996.445 | 6.239.082.346 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (1.087.864.694) | (10.229.403.054) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | ---------- | 200.000.000 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (5.486.334.000) | - |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | --- |  |
| 5. Cash paid for joining capital in other companies | 25 |  | - | - |
| 6. Withdrawal of capital in other companies | 26 |  | - | - |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 351.353.564 | 509.806.858 |
| Net cash used in investing activities | 30 |  | (6.222.845.130) | (9.519.596.196) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCINGACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  | - | - |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | - | - |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 172.203.540.705 | 156.322.015.761 |
| 4. Cash paid to principal debt | 34 |  | (159.995.377.483) | (141.048.827.954) |
| 5. Cash paid to financial lease debt | 35 |  | (484.948.531) | (412.693.821) |
| 6. Dividend, profit paid for owners | 36 |  | (12.525.888.100) | (11.573.940.400) |
| Net cash (used in) provided by financing activities | 40 |  | (802.673.409) | 3.286.553.586 |
|  |  |  |  |  |
| Net cash during the period (20+30+40) | 50 |  | (3.089.522.094) | 6.039.736 |
| Cash and cash equivalents at beginning of year | 60 |  | 11.866.984.022 | 5.622.310.872 |
| Influence of foreign exchange fluctuation | 61 |  | - | - |
| Cash and cash equivalents at end of year (50+60+61) | 70 |  | 8.777.461.928 | 5.628.350.608 |

