# **BALANCE SHEET**

As at Sep.30, 2014

No.	Assets	Code	Note	Sep.30,2014	Jan.01,2014
110	1	2	3	4	5
A	SHORT-TERM ASSETS (100 = 110+120+130+140+150)	100		189.965.775.738	191.977.418.8
I	Cash & Cash equivalents	110		8.777.461.928	11.866.984.(
1	Cash	111	V.01	8.777.461.928	11.866.984.0
2	Cash equivalents	112			
II	Short-term financial investments	120	V.02	5.486.334.000	
1	Short-term investments	121		5.486.334.000	
2	Provision for devaluation of short-term investments	129		-	
III	Short-term receivables	130		56.861.232.560	49.427.658.9
1	Trade accounts receivables	131		50.621.566.228	49.758.644.3
2	Prepayment to suppliers	132		6.944.359.535	283.177.5
3	Short-term intercompany receivables	133		-	
4	Receivables on percentage of construction contract completion	134		-	
	Other receivables	135	V.03	106.020.743	312.305.0
6	Provision for short-term doubtful debts	139		(810.713.946)	(926.467.9
IV	Inventories	140		116.993.998.610	129.436.063.7
1	Inventories	141	V.04	116.993.998.610	129.436.063.7
2	Provision for devaluation of inventories	149		-	
V	Other short-term assets	150		1.846.748.640	1.246.712.0
1	Short-term prepaid expenses	151		241.996.689	295.010.3
2	VAT deductible	152		-	183.511.7
3	Tax and accounts receivable from State budget	154	V.05	1.311.793.951	275.131.9
4	Other short-term assets	158		292.958.000	493.058.0
В	LONG-TERM ASSETS (200 = 210+220+240+250+260)	200		116.465.743.940	129.060.133.9
I	Long-term receivables	210		-	
1	Long-term receivables from customers	211		-	
2	Capital receivable from subsidiaries	212		-	
3	Long-term inter-company receivables	213	V.06	-	
4	Other long-term receivables	218	V.07	-	
5	Provision for long-term doubtful debts	219		-	
II	Fixed assets	220		108.568.118.828	122.091.950.0
1	Tangible fixed assets	221	V.08	106.380.788.983	119.685.887.8
	- Historical cost	222		280.605.898.852	279.943.448.8
	- Accumulated depreciation	223		(174.225.109.869)	(160.257.561.0
2	Finance leases fixed assets	224	V.09	2.187.329.845	2.406.062.8
	- Historical cost	225		2.916.439.794	2.916.439.7
	- Accumulated depreciation	226		(729.109.949)	(510.376.9
3	Intangible fixed assets	227	V.10	-	
	- Historical cost	228		-	
[	- Accumulated depreciation	229		-	

#### Unit: VND

4	Construction in progress	230	V.11	-	
III	Property investment	240	V.12	-	
	- Historical cost	241		-	-
	- Accumulated depreciation	242		-	-
IV	Long-term financial investments	250		1.459.985.400	1.466.652.000
	Investment in subsidiaries	251		-	-
2	2 Investment in associate or joint-venture companies	252		-	-
3	Other long-term investments	258	V.13	1.972.000.000	1.972.000.000
2	Provision for devaluation of long-term financial investments	259		(512.014.600)	(505.348.000)
V	Other long-term assets	260		6.437.639.712	5.501.531.286
	Long-term prepaid expenses	261	V.14	5.084.696.712	5.148.588.286
2	2 Deferred income tax assets	262	V.21	-	-
	3 Others	268		1.352.943.000	352.943.000
VI.	Goodwill	269		-	-
	TOTAL ASSETS (270 = 100+200)	270		306.431.519.678	321.037.552.771

	2 Deferred income tax assets	262	V.21	-	-
3	3 Others	268		1.352.943.000	352.943.000
VI.	Goodwill	269		-	-
	TOTAL ASSETS (270 = 100+200)	270		306.431.519.678	321.037.552.771
			<b>NT</b> (	<b>T</b> 20 2014	<b>.</b>
	RESOURCES	Code	Note	Jun.30,2014	Jan.01,2014 5
•		2 300	3	4	e
1	LIABILITIES (300 = 310+330) Short-term liabilities			<u>142.270.492.887</u> 126.801.329.227	<u>157.238.316.362</u> 138.084.479.478
		310	V.15	84.354.590.161	
	1 Short-term borrowing	311	V.15		68.946.282.833
	2 Trade accounts payable	312		20.431.697.881	38.696.616.222
	3 Advances from customers	313		185.645.251	1.585.755.210
	4 Taxes and payable to state budget	314	V.16	148.554.079	3.922.952.041
	5 Payable to employees	315		3.143.494.275	5.244.011.444
	6 Payable expenses	316	V.17	41.529.548	1.332.873.660
	7 Intercompany payable	317			-
	8 Payable in accordance with contracts in progress	318			-
	9 Other short-term payables	319	V.18	17.968.345.864	16.868.487.693
	0 Provision for short-term liabilities	320		-	-
1	Bonus and welfare fund	323		527.472.168	1.487.500.375
I	Long-term liabilities	330		15.469.163.660	19.153.836.884
	1 Long-term accounts payable-Trade	331			-
2	2 Long-term intercompany payable	332	V.19	-	-
1	3 Other long-term payables	333		-	-
2	4 Long-term borrowing	334	V.20	15.197.737.362	18.837.405.014
4	5 Deferred income tax payable	335	V.21	271.426.298	316.431.870
(	6 Provision for unemployment allowance	336		-	-
7	7 Provision for long-term liabilities	337		-	-
8	8 Unrealised revenue	338		-	-
ç	9 Scientific and Technological Development fund	339		-	-
B	OWNER'S EQUITY	400		164.161.026.791	163.799.236.409
[	Capital sources and funds	410	V.22	164.161.026.791	163.799.236.409
·	1 Paid-in capital	411		105.463.100.000	103.395.200.000
	2 Capital surplus	412		24.047.701.449	24.080.701.449
	3 Other capital of owner	413			-
	4 Treasury stock	414		(317.124.000)	(317.124.000

5 Asset revaluation differences	415		-	-
6 Foreign exchange differences	416		-	-
7 Investment and development fund	417		15.549.308.448	13.739.774.805
8 Financial reserve fund	418		8.869.638.050	7.696.602.023
9 Other fund belong to owner's equity	419		-	-
10 Retained after-tax profit	420		10.548.402.844	15.204.082.132
11 Capital for construction work	421		-	-
Budget sources	430		-	-
1 Bonus and welfare funds	431		-	-
2 Budgets	432	V.23	-	-
3 Budget for fixed asset	433		-	-
MINARITY INTEREST	500		-	-
TOTAL RESOURCES	440		306.431.519.678	321.037.552.771

# **INCOME STATEMENT**

Quarter 3/2014

Itema		Nata	Quar	rter 3	Accumulation fr.	Jan. 01 to
Items	Code	Note	2014	2013	2014	2
1	2	3	4	5	6	
1. Revenue of sales and services	01	VI.25	86.441.460.258	98.334.746.774	255.311.807.412	274.
2. Deductions	02		1.816.500	-	20.481.250	
<b>3.</b> Net sales and services ( 10 = 01 - 02 )	10		86.439.643.758	98.334.746.774	255.291.326.162	274.
4. Cost of sales	11	VI.27	75.570.278.230	81.414.953.945	219.348.028.415	227.
5. Gross profit (20= 10-11)	20		10.869.365.528	16.919.792.829	35.943.297.747	47.
6. Financial income	21	VI.26	350.741.468	61.055.389	421.727.113	
7. Financial expenses	22	VI.28	1.796.792.193	1.591.018.884	5.941.121.717	4.
- In which: Interest expense	23		1.784.360.290	1.540.108.686	5.625.506.110	4.4
8. Selling expenses	24		3.108.866.816	3.648.499.272	8.454.916.720	8.
9. General & administrative expenses	25		3.243.182.071	2.609.040.591	8.800.498.997	7.
10. Net operating profit [30=20+(21-22)-(24+25)]	30		3.071.265.916	9.132.289.471	13.168.487.426	27.
11. Other income	31		1.933.240	208.711.815	297.406.511	
12. Other expenses	32		-	-	-	
13. Other profit (40=31-32)	40		1.933.240	208.711.815	297.406.511	
14. Profit or loss in joint venture	45		-	-	-	
<b>15. Profit before tax ( 50=30+40)</b>	50		3.073.199.156	9.341.001.286	13.465.893.937	28.
16. Current corporate income tax expenses	51	VI.30	676.103.814	2.335.250.322	2.962.496.665	7.
17. Deferred corporate income tax expenses	52	VI.30	-	-	(45.005.572)	
18. Profit after tax (60=50-51-52)	60		2.397.095.342	7.005.750.964	10.548.402.844	21.
18.1 Profit after tax of minorities	61		0	0	0	
18.2 Profit after tax of the parent company's shareholders	62		2.397.095.342	7.005.750.964	10.548.402.844	21
19. EPS (VND/share)	70		232	679	1.022	

to Jun. 30
2013
7
4.991.901.370
37.222.800
4.954.678.570
7.164.522.661
7.790.155.909
524.131.938
4.843.341.375
4.433.058.859
8.648.834.463
7.087.777.632
7.734.334.377
436.024.378
26.339.041
409.685.337
-
8.144.019.714
7.036.004.929
86.618.722
1.021.396.063
0
21.021.396.063
2.037

### **CASH FLOW STATEMENT**

#### Quarter 3/2014 (Direct method)

	Unit: VND				
Items	Code	Note -	Accumula Current year	Previous year	
1		3		5	
I. CASH FLOWS FROM OPERATING ACTIVITIES:	2	5		0	
1. Cash received from sale or services and other revenue	01		264.384.309.961	270.720.737.939	
2. Cash paid for supplier	02		(201.963.776.889)	(203.122.552.449)	
3 Cash paid for employee	03		(25.308.106.646)	(24.449.769.792)	
4. Cash paid for interest	04		(5.272.405.441)	(4.433.058.859)	
5. Cash paid for corporate income tax	05		(5.788.154.743)	(8.607.668.138)	
6. Other receivables	06		19.111.969.939	16.490.598.619	
7. Other payables	07		(41.227.839.736)	(40.359.204.974)	
Net cash provided by (used in) operating activities	20		3.935.996.445	6.239.082.346	
II. CASH FLOWS FROM INVESTING ACTIVITIES:					
1. Cash paid for purchase of capital assets and other long-term assets	21		(1.087.864.694)	(10.229.403.054)	
2. Cash received from liquidation or disposal of capital assets and other long-term assets	22		-	200.000.000	
3. Cash paid for lending or purchase debt tools of other companies	23		(5.486.334.000)	-	
4. Withdrawal of lending or resale debt tools of other companies	24		-	-	
5. Cash paid for joining capital in other companies	25				
6. Withdrawal of capital in other companies	26				
7. Cash received from interest, dividend and distributed profit	27		351.353.564	509.806.858	
Net cash used in investing activities	30		(6.222.845.130)	(9.519.596.196)	
III. CASH FLOWS FROM FINANCING ACTIVITIES:					
1. Cash received from issuing stock, other owners' equity	31				
2. Cash paid to owners equity, repurchase issued stock	32				
3. Cash received from long-term and short-term borrowings	33		172.203.540.705	156.322.015.761	
4. Cash paid to principal debt	34		(159.995.377.483)	(141.048.827.954)	
5. Cash paid to financial lease debt	35		(484.948.531)	(412.693.821)	
6. Dividend, profit paid for owners	36		(12.525.888.100)	(11.573.940.400)	
Net cash (used in) provided by financing activities	40		(802.673.409)	3.286.553.586	
Net cash during the period (20+30+40)	50	<u> </u>	(3.089.522.094)	6.039.736	
Cash and cash equivalents at beginning of year	60		11.866.984.022	5.622.310.872	
Influence of foreign exchange fluctuation	61		-	-	
Cash and cash equivalents at end of year (50+60+61)	70		8.777.461.928	5.628.350.608	